

Message Text

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FM SECSTATE WASHDC

TO AMEMBASSY CAIRO

AMEMBASSY JIDDA

AMEMBASSY TEHRAN

AMEMBASSY KUWAIT

AMEMBASSY DOHA

AMEMBASSY ABU DHABI

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E.O. 11652: NA

TAGS: BTRA, EG, IR, KU, QA, SA

SUBJ: US BUSINESSMEN VISITING MIDDLE EAST TO DISCUSS

PREFAB HOUSING VENTURES

1. DANIEL B ALLISON, II, PRESIDENT, AND EDWIN R HOYT, CONSULTANT, WITH BLOGL STRUCTURES, LTD., WHITE HENRY STUART BLDG., SEATTLE, WASHINGTON, WILL BE TRAVELLING TO ADDRESSEE CITIES DURING THE NEXT FOUR TO SIX WEEKS.

2. GLOBAL STRUCTURES IS NEWLY FORMED COMPANY, NEADED BY ALLISON, A YOUNG SEATTLE ATTORNEY, WITH SEVERAL MID EAST CONTACTS.

3. HOYT FORMERLY BUILT PLANTS FOR PANELFAB INTERNATIONAL OF MIAMI, FLORIDA AND HAS PATENTED MACHINERY PRODUCING HONEYCOMB PANELS AT LOW COST.

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4. GLOBAL INTERESTED BOTH IN ESTABLISHING JOINT VENTURE

PREFAB HOUSING OPERATIONS IN MID EAST, AND ALSO EXPORTING
FROM LICENSEE FACTORY IN PUERTO RICO.

5. GLOBAL HAS LINED UP VARIETY OF HOUSING LEADS THEY
PNTEND TO CONTACT, INCLUDING THOSE SUBMITTED TO USDOC BY
EMBASSIES IN RECENT MONTHS.

6. COMMERCE'S OVERSEAS PRODUCTS AND INVESTMENT OPPOR-
TUNITIES STAFF CANNOT VOUCH FOR CAPABILITIES OF FIRM BUT
WAS FAVORABLY IMPRESSED DURING RECENT MEETING WITH
ALLISON AND HOYT, AND WOULD APPRECIATE THEIR RECEIVING
USUAL COURTESIES SHOWN VISITORS WHEN THESE MEN CALL ON
EMBASSIES DURING TRIP. INGERSOLL

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